iTAB POS

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A PRACTICAL GUIDE FOR RETAIL BUSINESS OWNERS

iTab Retail POS Buyer's Guide

Choose a POS that works for your store, from checkout to the stockroom.

Know what to ask about sales, inventory, purchasing, pricing and professional implementation before you invest.

01

START WITH YOUR STORE REQUIREMENTS

Choose Around the Way You Sell

A useful retail POS evaluation follows the work from the sales floor to the stockroom. Your system should help staff serve customers efficiently and give owners dependable information about products, purchasing and store performance.

Write down the problems you want to solve. Slow checkout, unreliable stock records, time-consuming receiving or manual reporting should become specific demonstration requests.

Bring Real Products

Include a common seller, an item with size or color options and a product that is difficult to find today. Ask to follow each through the proposed workflow.

What to test for your retail business

Your Business	What to Test First
Gift or Specialty Store	Fast checkout, returns, gift cards and product performance.
Apparel or Footwear	Size and color records, barcode lookup and stock counts.
Convenience or Specialty Food	Frequent deliveries, pricing, receiving and replenishment.
Garden Center or Hardware	Product lookup, vendor purchasing and stock visibility.
Multiple Stores	Location inventory, transfers, central reporting and permissions.

iTab connects retail sales, inventory, purchasing, customers and reporting in a cloud platform. Select the plan, equipment and optional connections around your actual operations.

Include requirements for quotes, customer credit, special orders or complex fulfillment in the initial review. Ask the team to confirm the exact workflow before selecting your system.

Explore the iTab Retail Platform →

02

FROM THE REGISTER TO RECEIVING

Test Sales and Inventory Together

Follow a sale through checkout, then review what changed in stock records and reporting. Repeat the exercise with a return and an incoming delivery.

AT CHECKOUT

Make Every Transaction Clear

iTab Retail includes touchscreen sales, printed and digital receipts, layaway, exchanges and refund tracking. Test barcode scanning, item lookup, a discount and a return. Confirm that permissions support your store policies.

Demonstrate the promotions, coupons and price levels you use, including overlapping offers. Review who can approve overrides and how the final price appears on the receipt.

Explore Retail Sales and Pricing →

IN YOUR PRODUCT RECORDS

Organize Products Consistently

Review categories, subcategories, barcodes and attributes such as size, color or material. Check that the selected variant is the one sold, received and counted.

Agree on item naming before preparing an import. Consistent records make product lookup and reporting easier for everyone using the system.

IN THE STOCKROOM

Keep Stock Records Useful

iTab inventory tools support stock tracking, counts, low-stock alerts and transfers. Demonstrate a count discrepancy and its correction. For multiple stores, follow a transfer from the sending location to the receiving location.

Assign responsibility for counts and adjustments so staff know who maintains inventory accuracy.

Explore Retail Inventory →

WITH YOUR SUPPLIERS

Connect Purchasing and Receiving

Create a purchase order, receive a delivery and review the updated stock. Test a short shipment and ask how remaining quantities are handled. Confirm how costs and delivery differences are recorded.

Ask the buyer to review low stock and sales history before choosing what to reorder.

Match Hardware to the Work

List registers, scanners, printers, cash drawers and payment devices by location. Have existing equipment checked for compatibility. If you need mobile selling or inventory counts, test the proposed device and wireless coverage where staff will work.

Explore POS Hardware →

03

UNDERSTAND THE FULL INVESTMENT

Build a Clear Retail POS Budget

Compare proposals with the same register count, store locations and applications. Ask for separate totals for launch costs and recurring expenses.

ITAB PRO · SINGLE RETAIL STORE

$65 / month

Your first register software license.

$35/month

for each additional register.

Unlimited administration access to cloud business management, dashboards and reporting is included.

View Current Retail Pricing →

Monthly single-store software examples

Registers	Monthly Software
1 register	$65
2 registers	$100
3 registers	$135

Software examples reviewed October 14, 2026. Hardware, professional implementation, training, payment processing and optional applications or integrations are additional. Confirm taxes, shipping and final charges in your proposal.

Included Tools and Optional Purchases

The current Pro list includes product and inventory management, purchase orders, staff scheduling, text alerts and a mobile inventory stock app. Marketing, loyalty and membership tools are offered separately. Accounting connections may involve integration access, third-party charges and setup work.

The Enterprise plan for multiple stores starts at $95 per month per store with the first POS license included, plus $35 per additional register. Review store count and central management requirements in your quote.

Review billing and cancellation terms, equipment ownership and processing commitments. Estimate value using your own checkout delays, receiving time and inventory problems. Each proposed saving should address a problem your store actually has.

1

Initial Investment

Equipment, data preparation, configuration, installation, training and launch assistance.

2

Recurring Expenses

Software, payment processing, optional apps, integrations, support and internet service.

3

Growth Requirements

Another register, store, application, replacement device or round of training.

04

VISIBILITY, PAYMENTS AND CONNECTIONS

Review How the Business Stays Connected

Give Managers Useful Information

iTab reports cover sales, product movement, employee activity and margins. Review top sellers, slow-moving stock, returns and discounts. Check how cost changes affect margin figures and who can access each report.

Customer profiles and purchase history help staff recognize repeat shoppers. If you select loyalty or marketing tools, demonstrate earning and redeeming a reward and the reporting used to measure results.

Explore Reports and Dashboards →

Explore Customer Tools →

Define Accounting and Ecommerce Connections

iTab offers accounting options, including QuickBooks. Confirm the exact accounting edition, records exchanged, posting frequency and exception handling. Have your bookkeeper review a sample posting and reconciliation.

For ecommerce, confirm the platform and connection offered. Document product, price, stock and order behavior, including returns and failed updates. Have each required integration demonstrated and priced.

Explore Business Integrations →

Understand Payments and Dual Pricing

Review processing costs using your card volume, average sale and payment mix. Test sales, refunds and settlement reports with the proposed devices.

iTab Dual Pricing uses a discount from the advertised card price to offer a lower cash price. It can help offset processing and software costs. Card fees still apply, and savings are not guaranteed.

Read the Dual Pricing Explanation →

Prepare for an Internet Interruption

iTab supports offline sales. Confirm which functions continue, which require internet and how records synchronize afterward. Ask the processor about card authorization during an outage.

Test the procedure before launch, including who staff should contact and how they confirm recovery.

Check availability: The retail overview currently lists self-service kiosks as coming soon. Confirm availability before including one in your operating plan.

05

RETAIL IMPLEMENTATION AND STAFF TRAINING

Prepare Your Store for Launch

Our retail implementation approach combines business discovery, system preparation, training and launch planning. Define what our team configures, what your staff prepares and how both teams confirm readiness.

01 Define the Project

Review stores, registers, products, purchasing, payments and integrations. Agree on responsibilities, milestones and a launch date based on the work required.

02 Prepare and Validate Data

Organize product codes, descriptions, barcodes, categories, attributes, costs and prices. Identify supplier and customer records and opening stock by location. Our team reviews supported fields and file formats; your staff cleans and approves the data. Test any agreed imports together.

03 Configure Retail Workflows

Set up product organization, pricing, taxes and permissions. Configure agreed purchasing, receiving and inventory procedures. Prepare compatible registers, scanners, printers, cash drawers, payment devices and network connections.

04 Train Staff by Responsibility

Cashiers practice sales, returns and closeout. Inventory staff practice purchasing, receiving, counts and transfers where applicable. Managers learn maintenance, reporting, security and administration. Specify remote or on-site training in the scope.

05 Test Opening Inventory

Check products, prices, taxes, barcodes, payments and receipts. Test receiving, stock changes, reports and connections. A physical count near launch helps establish opening quantities. Reconcile sales and deliveries between the count and cutover.

06 Launch and Review

Confirm launch assistance and support contacts. Have the store manager approve readiness. Review sales, settlement, receiving and adjustments after launch, then address staff questions and further training needs.

Set the Schedule Around Readiness

Timing depends on data quality, catalog size, equipment, stores, integrations and staff availability. Agree on records being transferred, validation procedures and how older records will remain accessible where needed.

Explore Implementation Services →

06

TAKE THIS TO YOUR DEMONSTRATION

Ask Before You Choose

Check each question as you review it with your provider. Use the list to identify what still needs an answer.

Retail POS Buying Checklist

0 of 8 reviewed

- [ ] Can staff find products and complete our common transactions efficiently?
- [ ] Do variants, discounts, returns and receipts match our store procedures?
- [ ] Can we follow a purchase through receiving and its inventory updates?
- [ ] Are stock counts, adjustments and transfers clear and accountable?
- [ ] Can managers review the sales, inventory and margin reports they need?
- [ ] Are included software, optional purchases and recurring fees itemized?
- [ ] Are data preparation, opening stock, training and testing assigned?
- [ ] Do we understand equipment compatibility, outage procedures and support?

Confirm Support Coverage

Identify who handles software, equipment, network, payment and integration questions. Priority service and after-hours emergency assistance are available to customers with active service contracts. Confirm coverage, rates and escalation procedures in your agreement.

Review Technical Support →

Plan for Another Store

Demonstrate central reporting, location inventory and shared controls. Request a quote for the next store, registers, applications and support. Make sure local staff permissions match how each store is managed.

COMMON RETAIL BUYING QUESTIONS

A Few Details to Clarify

Q What should I bring to a retail POS demonstration?

Bring representative products, a small sample of your inventory spreadsheet, your biggest operating challenges, register and store counts, existing equipment and the applications you want connected. A processing statement can help with payment planning.

Q Does the monthly price include hardware and implementation?

The examples on this page cover register software. Hardware, professional implementation, training, payment processing and optional apps or integrations are additional. Your proposal should itemize these costs.

Q Who prepares our product data and opening stock?

Your staff cleans and approves the business information. Our team reviews supported fields and file formats, and any agreed imports are tested with your team. A physical count and reconciliation near launch help establish dependable opening quantities.

Q How long does a retail implementation take?

Timing depends on data quality, catalog size, equipment readiness, locations, integrations and staff availability. The scope should set responsibilities and milestones for preparation, training, testing and launch.

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Pricing and feature information reviewed October 14, 2026. Availability, fees and services are subject to the final proposal and applicable agreements. Dual Pricing results are estimates, not guaranteed savings. Card processing fees still apply. Hero image is an illustration of a retail checkout setting.